

OPER8IQ

'Oper8 GCC 360'

**Build faster. Govern smarter.
Scale with outcomes.**

The AI-enabled platform to build, govern and operate India capability centers for private-capital firms and global enterprises.

India | Governance | Talent | Finance | AI



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Why India, Why Now

India is already a proven GCC market. The opportunity is to build the next center with better governance, AI leverage, and outcome visibility.

2,100+ GCCs operating in India

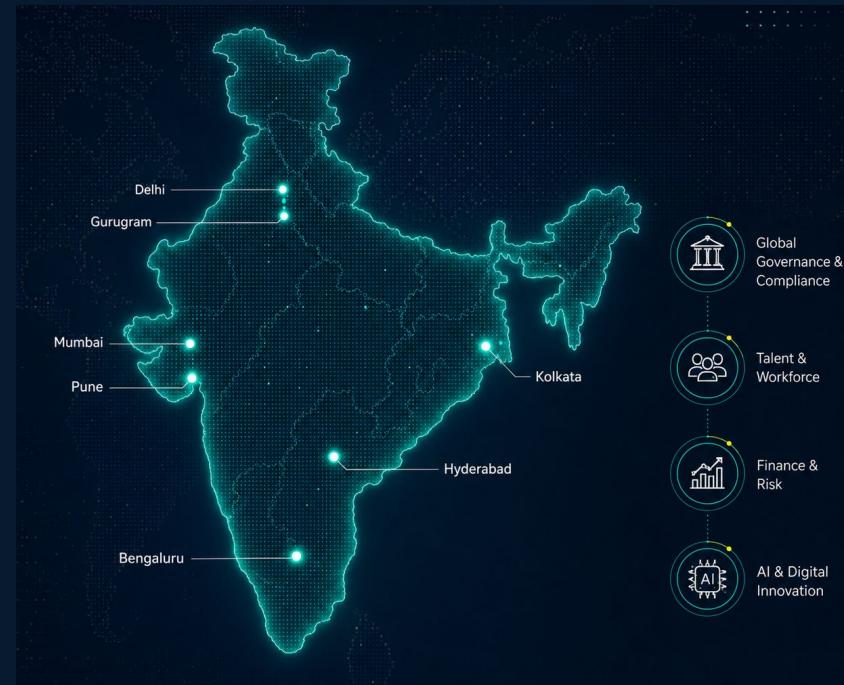
Mature ecosystem, not an experimental bet

2.36M GCC professionals employed

Deep capability across finance, tech, HR, analytics and operations

\$105B – \$110B Projected GCC market by 2030

A structural growth category for global enterprises



2,400 GCCs projected by 2030

Expansion runway across cities and sectors

2.8M Professionals by 2030

Talent scale to support enterprise transformation

31.3M sq.ft GCC office leasing in 2025

Physical footprint backing the growth story

The question is no longer whether India works for GCCs. It is whether your GCC is designed for operating leverage from day one.

Global Leaders Are Already Building Here

GCCs are moving from cost centres to strategic capability platforms.

NVIDIA

McDonald's

Samsung

Xiaomi

Oaktree

Microsoft

JPMorgan Chase

Walmart

GCC 1.0 → GCC 2.0

A forward model for capability, AI, governance, and measurable outcomes.

GCC 1.0

- Cost efficiency
- FTE scaling
- Offshore delivery
- Process execution

GCC 2.0

Built for capability and outcomes

- **AI-augmented execution**
- **Governance-led scaling**
- **Capability ownership**
- **Live KPI visibility**
- **Enterprise performance impact**

‘Oper8 GCC 360’ helps clients make the shift without questioning the GCC decision itself.

Building a GCC Is Proven. Building It Right Is the Hard Part.

The challenge is not only launching. It is sequencing entity, talent, governance, finance, infrastructure, and AI into one operating system.

Entity & Entry

Company formation, registrations,
bank accounts

Governance

Board cadence, controls,
compliance calendar

Talent & EOR

Hiring, EOR bridge,
onboarding, payroll

Finance setup

Accounting, tax, reporting,
audit readiness

Infrastructure

Office, IT, secure ODC,
vendor stack

AI layer

Use cases, dashboards,
workflow automation

Introducing 'Oper8 GCC 360'

One productized platform to design, launch, govern, operate, and improve your India capability center.

01

Takeoff

Launch

02

Guardrail

Govern

03

TalentBridge

Build

04

FinanceCore

Operate

05

AI Lift

Improve

Build faster. Govern smarter. Scale with outcomes.

Five Modules. One GCC Platform.

Clients can buy one module, combine modules, or run the full 'Oper8 GCC 360'.

Takeoff

GCC setup, location, entity, and launch roadmap.

- Business case
- Location & incentives
- Entity setup
- Launch PMO

Guardrail

Legal, compliance, governance, risk, and controls.

- Corporate secretarial
- Regulatory filings
- Risk & controls
- Governance cadence

TalentBridge

Hiring, EOR, onboarding, payroll, HR ops.

- Talent acquisition
- EOR bridge
- Payroll setup
- Policies & contracts

FinanceCore

Managed finance, accounting, tax, FP&A and reporting.

- Bookkeeping & accounting
- FP&A support
- Tax & audit support
- Dashboards & KPIs

AI Lift

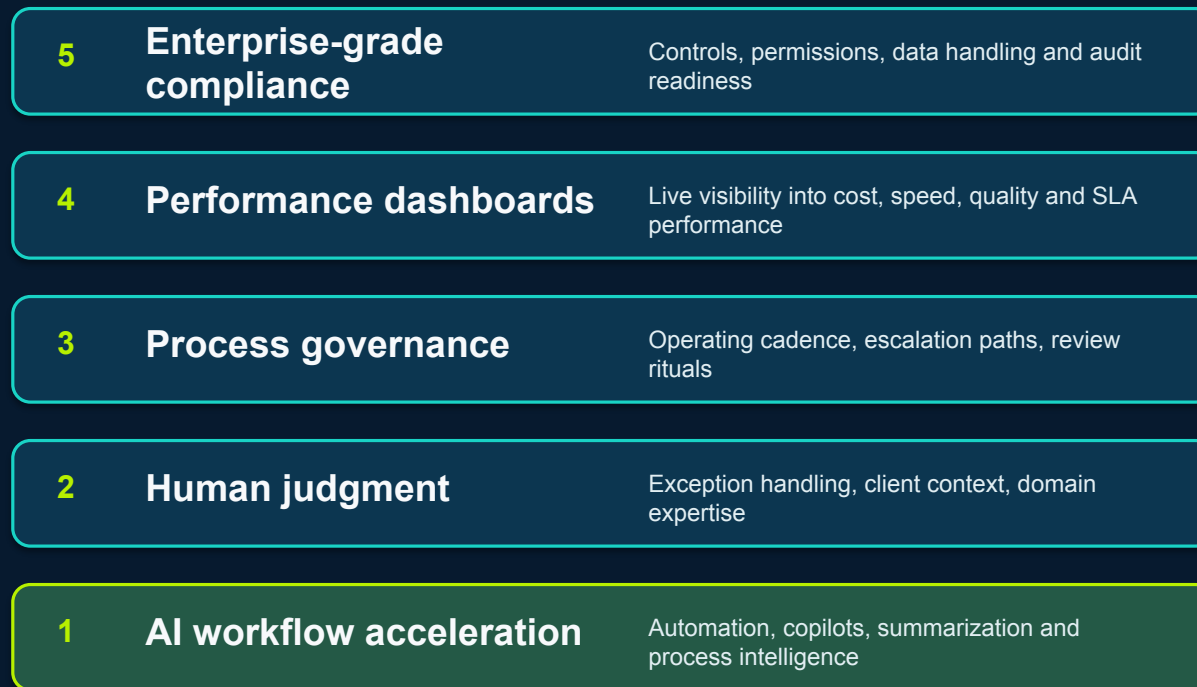
AI use cases, workflow automation, dashboards, productivity.

- Use-case discovery
- Workflow automation
- AI governance & IT
- Productivity analytics

Same contract architecture. Modular entry. Expandable operating platform.

AI + Human Execution, Built Into the Operating Model.

The 'Oper8 GCC 360' layered architecture.



One Outcome. Multiple Operating Models.

Different GCC models solve different build requirements. 'Oper8 GCC 360' helps sequence the model around governance appetite, speed, budget, IP sensitivity, and ownership ambition.

De Novo GCC

Own from day one

Full entity, talent, and IP governance under the parent.

Virtual / Assisted GCC

Fast stand-up, lighter footprint

Parent-led governance with partner-supported operations.

Build-Operate-Transfer

Build now, own later

Partner builds and runs the center before transfer readiness.

Managed Operations

Run to KPIs

Defined functions operated against SLAs, dashboards, and cadence.

Oper8 Hybrid

Designed for both worlds

Our recommended model where clients want speed, governance and long-term ownership flexibility

Commercials stay tailor-made: structured around budget, speed-to-launch, governance depth and scale ambition — no forced pricing template.

For PE: Operating Leverage Across the Portfolio.

A 100-day value-creation roadmap designed to identify and capture EBITDA opportunities at every stage.

Day 0–30

Baseline

Map cost, process, vendor and talent structure.

DIAGNOSTIC

Day 31–60

Design

Define operating model and high-impact capability shifts.

QUICK WINS

Day 61–90

Launch

Stand up priority pods and AI-enabled workflows.

MARGIN LIFT

Day 90+

Scale

Roll shared services across portfolio companies.

PORTFOLIO-WIDE

For Enterprises: Global Capability With Control.

Reduce vendor dependency

Build IP-controlled capability centers

Improve resource quality

Standardize global operations

Embed AI safely into workflows



From fragmented vendor delivery to governed global capability.

If It Cannot Be Measured, It Should Not Be Sold.

Every engagement runs against a live performance dashboard of core operating metrics.

Cost / Process

Efficiency

Cycle Time

Speed

Productivity / Role

Output

SLA Achievement

Reliability

Quality Score

Accuracy

Automation Rate

AI Leverage

EBITDA Contribution

Business Impact

Tracked continuously and reviewed on a fixed optimization cadence — outcomes, not activity.

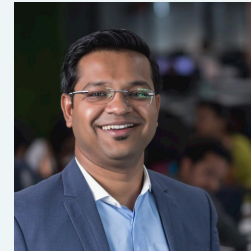
Built by Operators Who Understand PE transformation.



Sakshi Agarwal

Corporate services, governance and India-entry operator

Co-founder & Director, Oper8IQ. Former corporate secretarial and legal leader at Sameer Mittal & Associates; helped scale the platform through Intertrust acquisition and CSC integration.



Saurav Mishra

Technology, AI and PE operating partner

Built Webonise, an outsourcing and technology services company, and sold it to a New York-based private equity firm. Former operating partner for PE and currently leading multiple AI initiatives and portfolio companies.

Deep combined experience across private capital, corporate services, technology, and transformation.

OPER8 IQ

Build Your Operating Edge.

Start with the 'Oper8 GCC 360' readiness sprint.

In 30 days, we assess your GCC opportunity, build a model, identify governance needs, determine your India entry path, and create your first-wave operating roadmap.

Efficiency

Governance

Speed

Margin

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Appendix A — Detailed India Services

India Services Overview

From market entry to managed operations, simplified into five productized modules.

Takeoff

India entry and GCC launch

- Company formation
- Regulatory registrations
- Registered office / director support
- Bank account support

Guardrail

Legal, compliance and governance

- Corporate secretarial
- FEMA / SEBI / Companies Act
- Statutory filings
- Global subsidiary management

TalentBridge

Talent, EOR, HR and payroll

- Employer registration
- EOR bridge support
- Payroll setup and compliance
- Contracts, handbook, policies

FinanceCore

Accounting, tax and finance operations

- Bookkeeping and reporting
- Tax compliance
- IFRS / consolidation support
- Audit and internal controls

AI Lift

Automation and operating intelligence

- Workflow automation
- Dashboards and visibility
- AI-assisted finance and compliance ops
- Productivity improvement

Start with one module. Expand across the platform without rebuilding the operating architecture.

Appendix B — Module Details

Takeoff

GCC setup, location, entity, and launch roadmap.

Launch the India GCC foundation without getting trapped in scattered advisors, vendors, and timelines.

What this module covers

- Business case and operating model
- Location and incentive advisory
- Entity setup and regulatory registrations
- Bank account and launch readiness
- Launch PMO across legal, finance, HR and infrastructure

Client outcome: A clear, sequenced launch path from decision to first operating wave.



Guardrail

Legal, compliance, governance, risk, controls.

Put the governance backbone in place before scale creates compliance debt.

What this module covers

- Corporate secretarial and statutory support
- Companies Act, FEMA / SEBI and regulatory filings
- Board cadence, compliance calendar and controls
- Risk reporting and escalation design
- Global subsidiary management

Client outcome: Governance visibility, lower setup risk and board-ready operating discipline.



TalentBridge

Hiring, EOR, onboarding, payroll, HR ops.

Build the talent bridge from first hires to permanent operating capability.

What this module covers

- Talent acquisition and onboarding
- Employer of Record bridge model
- Payroll setup and statutory compliance
- Employment contracts, handbook and HR policies
- Performance and capability development

Client outcome: Faster hiring with a compliant path from EOR to permanent entity.



FinanceCore

Managed finance, accounting, tax, FP&A and reporting.

Turn finance from an admin layer into the operating control room of the GCC.

What this module covers

- Bookkeeping, accounting and financial reporting
- Tax compliance and audit support
- IFRS and consolidation support
- FP&A, cost visibility and KPI dashboards
- Managed finance operations and controls

Client outcome: Cleaner reporting, stronger controls and live cost visibility for leadership.



AI Lift

AI use cases, workflow automation, dashboards, productivity.

Embed AI into the workflows where it improves speed, quality and visibility.

What this module covers

- AI use-case discovery and prioritization
- Workflow automation and copilots
- AI governance and process design
- Productivity analytics and operating dashboards
- Continuous improvement cadence

Client outcome: AI-enabled productivity without losing governance or process

Control.

